

Job from the Buffalo Employment and Training Center Information

77 Goodell St., Buffalo, NY 14203
716-856-5627 / 716-856-5670– Fax
www.workforcebuffalo.org

The BETC is here to help with your job searching needs. We have free services for all jobseekers.

Orientation Times: Monday – Thursday, 10 am or 2 pm.

August 13, 2018



Category:

Sales

Position/Title:

Sales Account Executive-Entry Level

Details:

If you are motivated by selling an excellent product, great compensation and working with a talented team of professionals, look no further. Channel 4 News/CW23, the Nexstar Media Group duopoly in Buffalo, NY, is searching for an entry level sales professional!

For the right candidate, we will provide:

- The training on all aspects of the business
- The tools for powerful multi-platform marketing solutions that will create partnerships to retain and grow our existing and new client base
- An opportunity to build an amazing career

Vacancy Type: Full Time

Closing Date: 9/10/2018

City: Buffalo - 14207

State: New York

URL: <http://www.wivb.com>

Experience:

You provide sales ability, positive attitude, client focus, energy and desire to WIN! Our ideal candidate is coachable, thrives in a goal-oriented team environment and has strong interpersonal skills. If this describes you and you want to work for the best, we want to hear from you today!

Education/Skills – College Degree, proficient in Microsoft Office – Word, Excel & PowerPoint

Our job announcements, news and other info are also available on Facebook, LinkedIn, Twitter @BETC_updates and Instagram @BETC716

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Requirements:

Essential Duties and Responsibilities

1. Implements strategies to consistently grow revenue and exceed revenue goals.
2. Establishes credible relationships with local business community.
3. Makes sales calls on existing and prospective clients
4. Maintains assigned accounts and develops new accounts.
5. Prepares and delivers sales presentations to clients.
6. Explains to customers how specific types of advertising will help promote their products or services in the most effective way possible.
7. Provides clients with information regarding rates for advertising placement in all media.
8. Develops advertising schedules with clients and station personnel responsible for placing advertising into station media.
9. Works with clients and station personnel to develop advertisements.
10. Performs other duties as assigned.

Additional Information: Apply online at - <http://www.nexstar.tv/careers/>

EOE/Minorities/Females/Vet/Disability

Contact: Apply online at: <https://broadcastcareers-nexstar.icims.com>

Job Req #: 2018-2420

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Current Job Openings

Child and Family Services is a private, not-for-profit human service organization which provides comprehensive services to families and individuals through prevention, intervention, education and advocacy. The agency has a 140-year history of providing services to Western New York's children and families, and remains one of the nation's largest family service organizations.

A moment of help. A lifetime of hope.

Available Positions

*Say Yes Community School Navigator (Bilingual & Multilingual Candidates preferred)

Position Summary: The Community School Navigator will work within an individual school, to facilitate the development, implementation, and management/operations of community school (CS) activities, events, programs and services. This community school approach will lead to increased student achievement, stronger families and healthier neighborhoods.
Qualifications: Bilingual and multilingual candidates preferred; a Bachelor's degree in a human service field with at least 5 years of community based experience, including supervisory experience; proven skills in leadership, group facilitation, coordination, marketing, budgeting, data collection and project management; knowledge of community resources; broad understanding of positive youth development and family strengthening practices; ability to build community partnerships and maintain working relationships; ability to collaborate with school, district and community leaders, and to convene partners and facilitate meetings; ability to collect and analyze data to inform decisions; working knowledge of program based budgeting and request for proposals administration; ability to demonstrate cultural sensitivity and work with a diverse group of people; ability to organize, prioritize and respond to deadlines while working on multiple tasks; and exhibits the ability to be a creative thinker and self-starter.

*Say Yes Development and Strategic Partnership Supervisor

Position Summary: Say Yes Buffalo seeks an individual for the Fundraising and Development Department. This new position will be charged with establishing and overseeing two new initiatives – the Say Yes Buffalo Community Council and the Say Yes Buffalo Alumni Network – and support the work of the Senior Director of Development and Strategic Partnerships, including a donor volunteer program, event planning, researching donor prospects, and solicitation strategizing. All fundraising activities will be in support of the Say Yes Buffalo Scholarship.
Qualifications: Five (5) years' experience in development, fundraising, marketing, communications or related field; excellent interpersonal, written and oral communication skills; team player; willingness to adapt to situations; exceptionally detail oriented; proven track record of project management skills; and self-motivated.

*Corporate Compliance Analyst

Position Summary: The Corporate Compliance Analyst will assist the Director with the implementation of the agency's compliance program. Including conducting all aspects of internal audits of agency programs and functions; ensuring employees, vendors, and independent contractors are not listed on a Medicaid/Medicare exclusion list; conducting corporate compliance training; monitoring and ensuring compliance with state and federal privacy statutes and regulations; and assisting employees with documentation and billing questions issues. The position will provide support for the agency's quality assurance program, including conducting and assisting with Justice Center investigations.
Qualifications: Bachelor's Degree in related field plus 3 years compliance experience OR equivalent combination of education, training and related-experience; experience with conducting audits and investigations, OMH & OCFS experience preferred; knowledge of clinical coding or applicable laws/regulations preferred; computer and communication knowledge or skills; ability to collaborate with colleagues/teams; ability to organize and manage multiple projects; and must have sound judgment, flexibility and dependability.

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Current Job Openings

*Senior Development Coordinator

Position Summary: The Senior Development Coordinator will work with the Development Team to design and implement long-term fundraising strategies including the research, cultivation, acquisition, stewardship and on-going maintenance for unrestricted and restricted gifts, with a primary focus on planned giving.

Qualifications: Five (5) years or more experience in fundraising; sound knowledge and understanding of planned giving; proven experience in developing and implementing a fundraising plan; Bachelor's Degree in Communications, Marketing, Fundraising or related field; demonstrates strong writing and communications; must be a critical thinker and problem solver; proficient with the Raiser's Edge Database or related computer software; ability to assist in the coordination of events; experience with donor engagement and cultivation; valid NYS Driver's License and continued automobile insurance required; and ability to multi-task.

*Licensed Practical Nurse (Bilingual Candidates Preferred)

Position Summary: The nurse is responsible for providing education to youth/adolescents and their guardians regarding mental health services, systems, medications and side effects. The nurse will provide similar education to adult clients receiving psychiatric services, and will act as a liaison between the Agency and various pharmacies within the community. The position functions within the outpatient mental health clinic.

Qualifications: Bilingual candidates (Spanish speaking) preferred; L.P.N. from a recognized accredited school of nursing; two years of nursing experience is preferred; ability to relate well to children and other staff members.

*Individualized Care Coordinator

Position Summary: The Individualized Care Coordinator (ICC) is responsible for engaging the child and family in a partnership of shared decision-making and service plan implementation throughout their enrollment in the HCBS Waiver program.

Qualifications: Master's degree and one year experience providing direct services to children, or providing linkage to services for children in the children's service system with a preference for the mental health field working with children with Serious Emotional Disturbance (SED) OR Bachelor's degree or a NYS Teacher's Certificate, and two years' experience providing direct services for children in the children's service system with a preference for the mental health field working with children with Serious Emotional Disturbance (SED).

*Child Care Therapy Aide (Full-Time)-\$13.00 per hour Child Care Therapy Aide (Part-Time)-\$13.00 per hour

Position Summary: CCTAs establish effective relationships with children living in residential programs to provide structure and routine to assist with managing challenging behaviors. They function as part of a team as a teacher of life skills, planning and engaging children in meaningful group activities.

Qualifications: At minimum, high school diploma and experience working with children with special needs and their families is required; preferred Bachelor's Degree or higher in Human Services, education or related field of study; must have the ability to deescalate and manage difficult behaviors of children; be self-motivated and driven to influence the lives of youth positively and the ability to initiate or participate in physical interventions when necessary.

*Child and Family Services offers a competitive benefits package for full time employees. Our benefits package promotes the well-being of the employee and complements a healthy work environment.

To view the complete job description and apply on line,
please visit www.cfsbny.org

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NYS Department of Labor Hot Jobs for AUGUST 2018

NY1265270 Cheektowaga: Datrose: Recovery Representatives, multiple openings!

Meet with a Datrose Recruiter

Wednesday, August 15th

Williamsville Career Center 4175 Transit RD.

Williamsville, NY 14221

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Better Employment Opportunities Job Fair!!

Tuesday, August 14, 2018, 11 AM – 1 PM

Lackawanna Public Library

560 Ridge Rd, Lackawanna, NY 14218

DOL Contact Name: Corey Lester: 716-349-1684

Participating Businesses:

Taylor Metalworks, Inc. NY1263250

UPS NY1263277

Garden Gate Health Care Facility NY1264024

Morgan Services NY1263468

Mod-Pac NY1263267

Lackawanna Public Library

For complete information, contact your closest Career 1-Stop

Or visit: <http://www.labor.ny.gov/home/>

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